



ANNUAL REPORT
2004-2005

BOARD OF DIRECTORS

(As of November, 2005)

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Co-Chair*

*Michael Sobel
Co-Chair*

*Paul W. Stiffler, Ph.D.
Vice Chair – Internal*

*Gary Quinn
Vice Chair – External*

*Ila S. Rothschild, M.A., J.D.
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Mary Mages
Anne Ruzicka
Mia Tennenbaum*

A REPORT FROM THE PRESIDENT

Gary D. Smith, M.H.A.

As I embark on my fourth year as President, I am constantly mindful of the tremendous efforts put forth by The Josselyn Center staff, the board of directors, the honorary trustees, our donors and our friends on behalf of the clients we serve. Without this past, present and continuing support we would not be able to offer the mental health services so needed and deserved by our clients. I also continue to maintain a deep and caring respect for the children, adolescents, adults and families we are privileged to serve as clients

Since 1951 The Josselyn Center has been providing quality outpatient mental health and related services. In FY2005 (July 1, 2004 – June 30, 2005), The Josselyn Center served 1,797 individuals clinically through 17,180 visits and, in addition, provided 10,065 hours of various mental health education to an additional 3,889 individuals. The Josselyn Center remains the only resource in our catchment area that is able to provide psychiatric assessment, intervention and maintenance services, case management and referral services and family and individual counseling all on a sliding fee scale basis. The value of this is evident in that twenty-six percent (26%) of our clients who were recipients of Medicaid paid no fee in FY2005. An additional eighty percent (80%) of our clients paid a markedly reduced fee in FY2005, with forty-seven percent (47%) paying only \$12.00 per visit, which represents the lowest level of our sliding fee scale. Clearly, many of those that we serve could not afford services elsewhere.

It is wonderful that we can offer our services at greatly reduced rates while never compromising the level of care our clients so richly deserve. We hold ourselves accountable to our clients to serve their needs at the highest level of quality. Our clinical outcome measures indicate positive progress towards increased functionality for our clients. Our clients tell us via our client satisfaction surveys that we are meeting their needs at well over a ninety percent (90%) satisfaction level in key questions regarding their overall satisfaction with services received. In our most recent survey, nearly ninety-nine (99%) of our clients told us they would refer others to The Josselyn Center for services. In addition, our continuing full accreditation at the highest level of accreditation offered by the Commission on Accreditation of Rehabilitative Facilities (CARF) for our adult and child and adolescent outpatient mental health programs shows that quality is an integral part of Josselyn's commitment to the clients we serve.

Many changes and improvements have occurred at The Josselyn Center in FY2005. One major accomplishment was ending our fiscal year on June 30th in a

positive financial position for the *fourth consecutive year*. This could not have been accomplished without the hard work of the staff, the strong leadership of the board and the generosity of our supporters. Consistent with our strategy, this allowed us to continue to replenish our reserves. Also of significance is the Center receiving the highest rating ever achieved at Josselyn in an audit conducted by the State of Illinois in January 2005. The three year strategic plan (2005-2007) was approved by the board in January 2005 and will guide us for the next few years. The plan calls for controlled growth, recognizes the need to be responsive to community needs and is fiscally responsible. The strategic plan contains six major strategic goals and thirty-one objectives, the objectives being the measurable steps to achieving each of the major goals. As the strategic plan is implemented, action plans for each of the goals and objectives will be prepared.

In March, through the continuing generosity of the Jean Paul Ohadi Foundation, we sponsored our sixth annual Jean Paul Ohadi Conference on Children and Adolescents with Bipolar Disorder. 120 mental health professionals, educators and parents attended the day-long conference. Dr. David J. Miklowitz, Ph.D., Professor of Psychology and Psychiatry at the Department of Psychology at the University of Colorado in Boulder delivered the keynote address. The theme of the conference was *Individual and Family Treatment Intervention*.

The Josselyn Center's two major fundraising events this year were the tenth annual golf outing, which raised \$14,000, and the private showing of *Seagull* by Anton Chekhov at the Writer's Theatre, which raised \$20,500. We cannot put into words how appreciative we are for the generosity of the individuals and corporations supporting these events and contributing to the annual appeal.

Major challenges into the future include continuing to reach out to the communities we serve by ensuring we listen to and respond to their needs, continuing to be responsible stewards of our revenues in order to maintain financial stability, being prepared to respond to legislative changes impacting our ability to serve our clients, measuring outcomes so as to continue a high level of service and striving to become the agency of choice for clients, referral sources, funders and employees. We plan to meet the ever-changing and growing needs of those we serve. We value your belief in us and your continued support as we could not operate without you. I look forward to your continuing participation in Josselyn's success and welcome your ideas, your thoughts, your criticisms and your suggestions.

“Participate in and be a part of the solution”

Gary D. Smith

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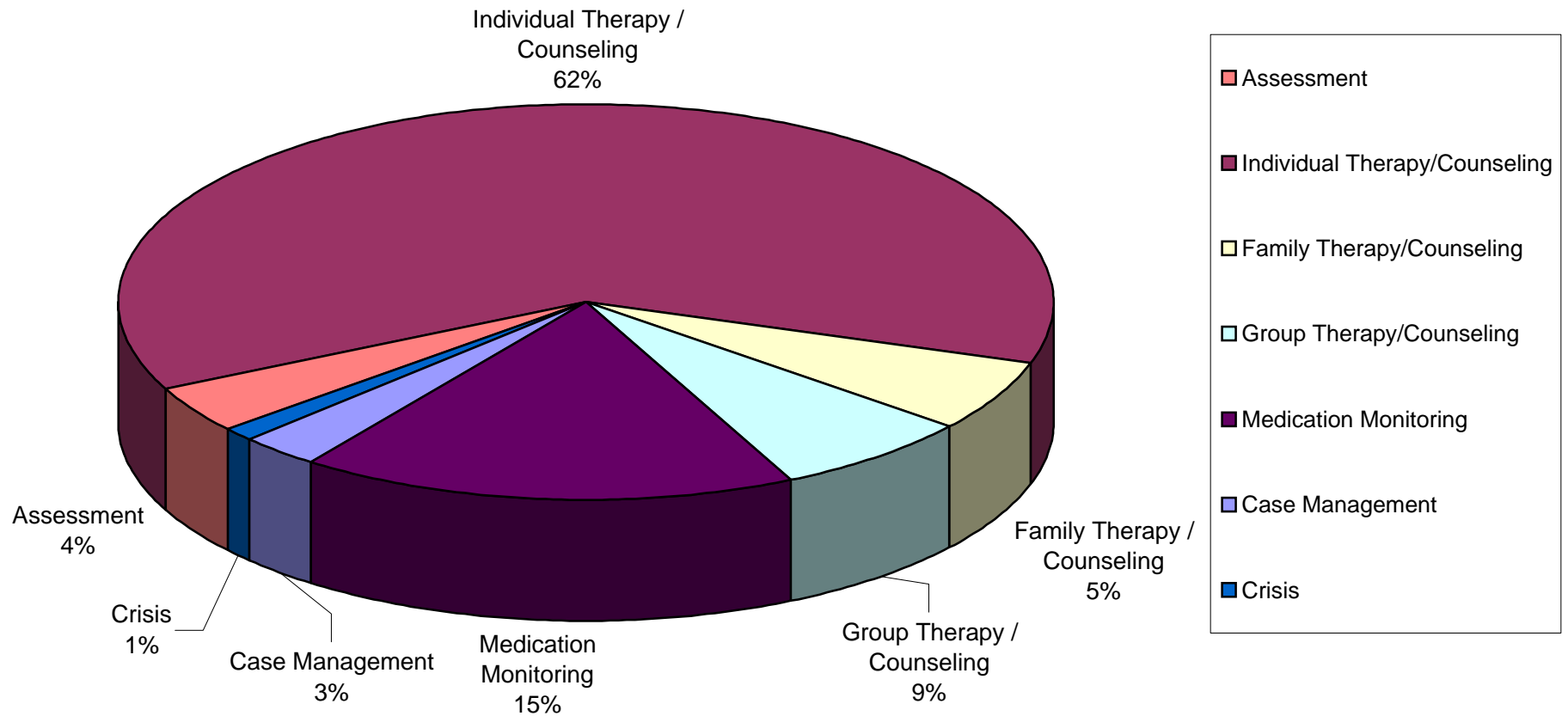
Gary D. Smith

THE JOSSELYN CENTER
Profit and Loss
 July 2004 through June 2005

	<u>Jul '04 - Jun '05</u>
Ordinary Income/Expense	
Income	
41000 · CONTRIBUTIONS - UNRESTRICTED	93,296.75
42000 · BENEFITS (NET)	32,678.13
43000 · GOVERNMENT GRANTS	971,529.84
44000 · TOWNSHIPS	146,437.50
45000 · UNITED WAY	157,293.00
46000 · CLIENT & INSURANCE FEES	469,986.94
47000 · INVESTMENT INC.	6,697.77
Total Income	<u>1,877,919.93</u>
Expense	
54989 · SOCIAL COMMITTEE	2,216.88
52580 · BOARD EXPENSES	1,011.52
60000 · SALARIES & CONSULTANTS	1,235,747.57
61000 · HEALTH INSURANCE	138,816.92
62000 · PAYROLL TAXES	92,510.68
63000 · RETIREMENT PLAN	34,785.43
65000 · PROFESSIONAL FEES	18,584.34
66000 · SUPPLIES	39,434.63
68000 · TELEPHONES	13,801.38
69000 · POSTAGE	9,743.63
70000 · OCCUPANY	83,565.02
71000 · MENTAL HEALTH EDUCATION	21,490.81
72000 · PRINTING	18,598.65
73000 · TRANSPORTATION	1,827.23
75000 · MEMBERSHIP	860.00
76000 · EQUIPMENT MAINTENANCE	16,793.61
77000 · CHARGE CARD FEES	3,276.22
78000 · INSURANCE (ACCRUED)	37,019.88
79000 · STAFF DEVELOPMENT	2,128.00
80000 · OTHER	14,502.26
85000 · DEPRECIATION	21,381.64
Total Expense	<u>1,808,096.30</u>
Net Ordinary Income	69,823.63
Other Income/Expense	
Other Income	
41640 · MARKET APPRECIATION	7,738.44
41500 · CONTRIBUTIONS - RESTRICTED	40,945.00
Total Other Income	<u>48,683.44</u>
Net Other Income	<u>48,683.44</u>
Net Income	<u><u>118,507.07</u></u>

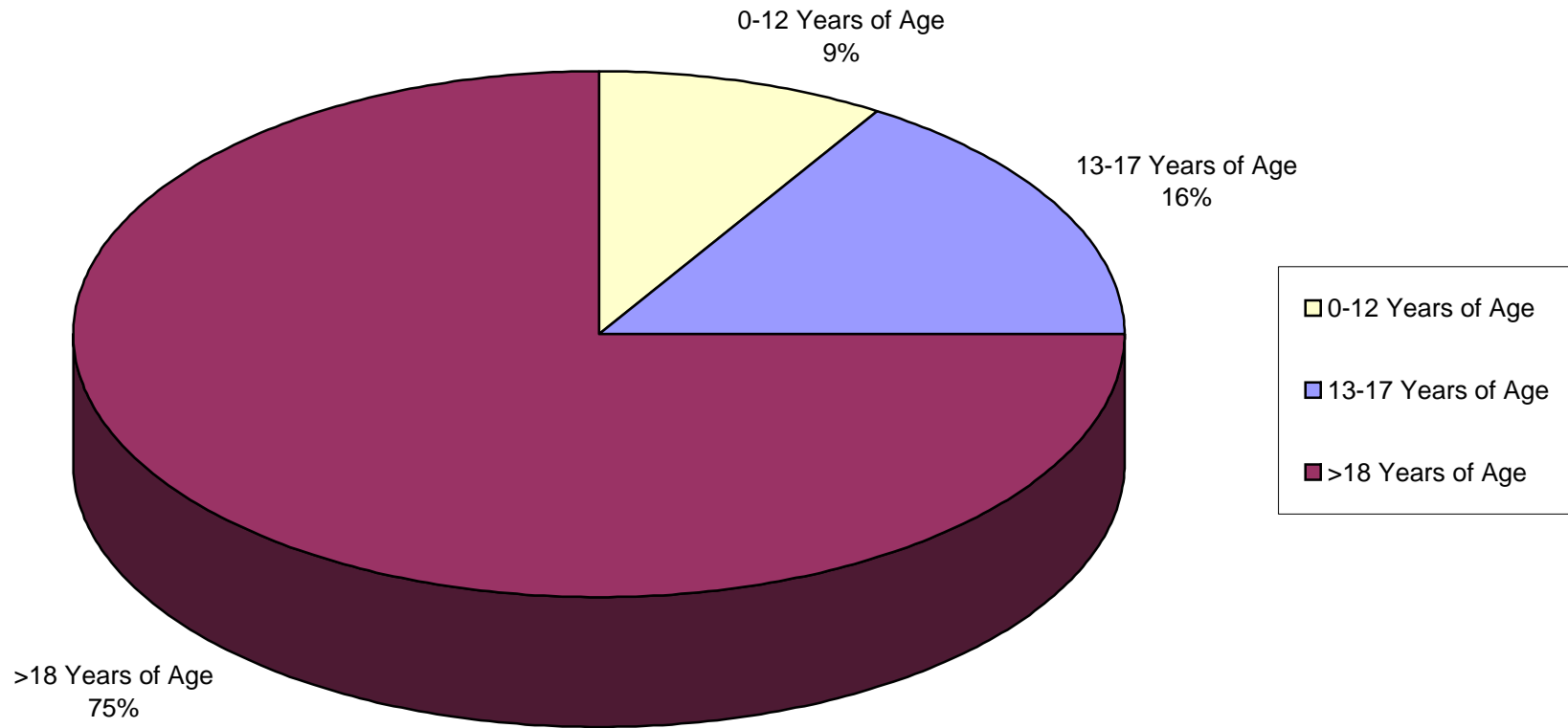
The hard work of the staff, the strong leadership of the board and the generosity of our many supporters has allowed us to rebuild most of our reserves.

The Josselyn Center
Services Rendered, By Type
FY2005



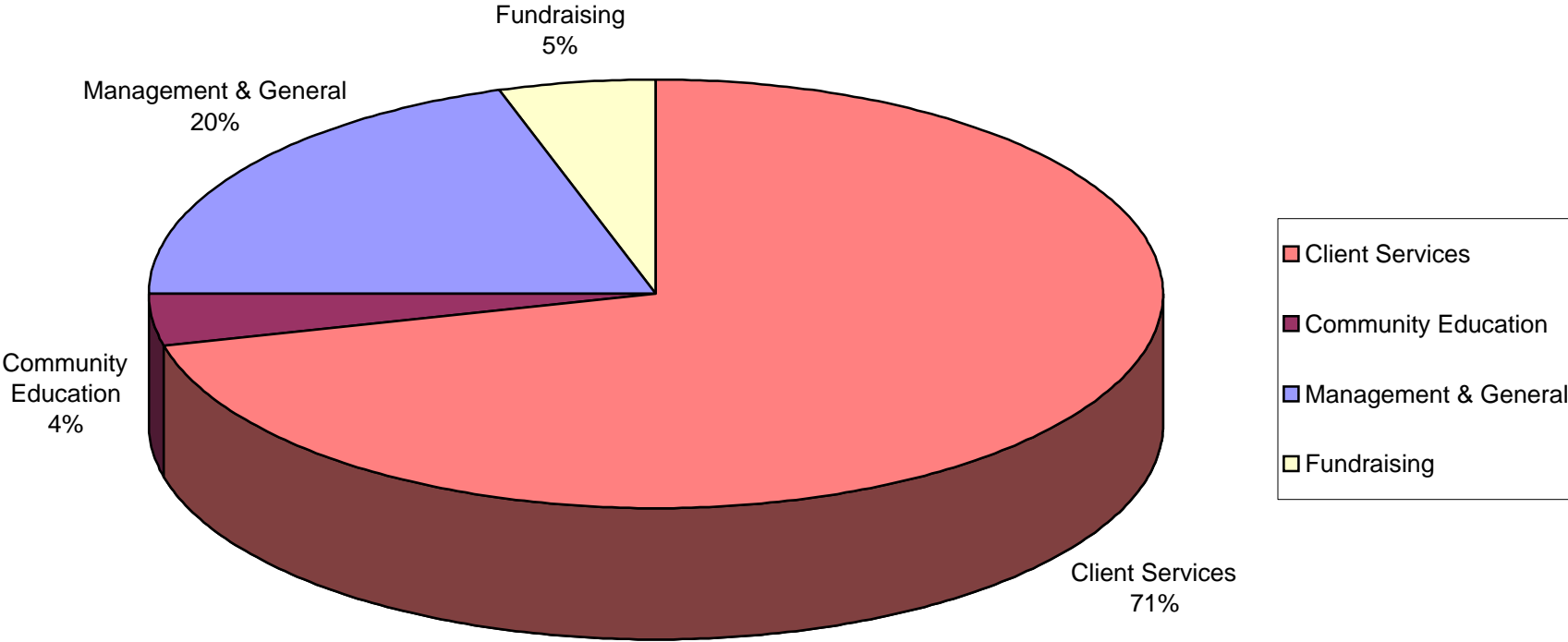
Individual Therapy/Counseling and Medication Monitoring continue to be a major service. Opportunities for increasing case management services will be operationalized.

**The Josselyn Center
Client Ages
FY2005**



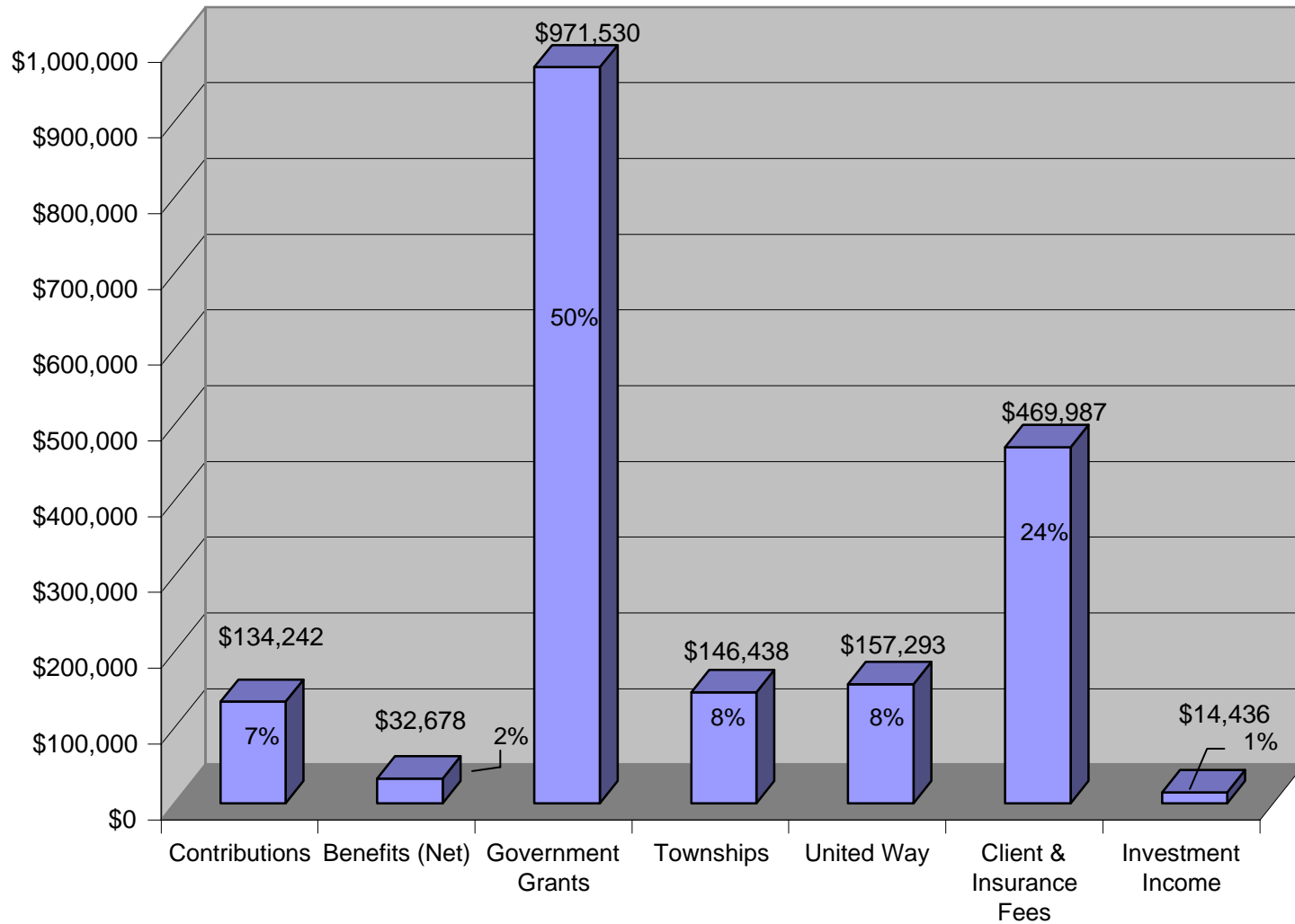
The mix of adult clients to children/adolescent clients has stayed relatively constant since FY2002.

**The Josselyn Center
Expenses, By Type
FY2005**



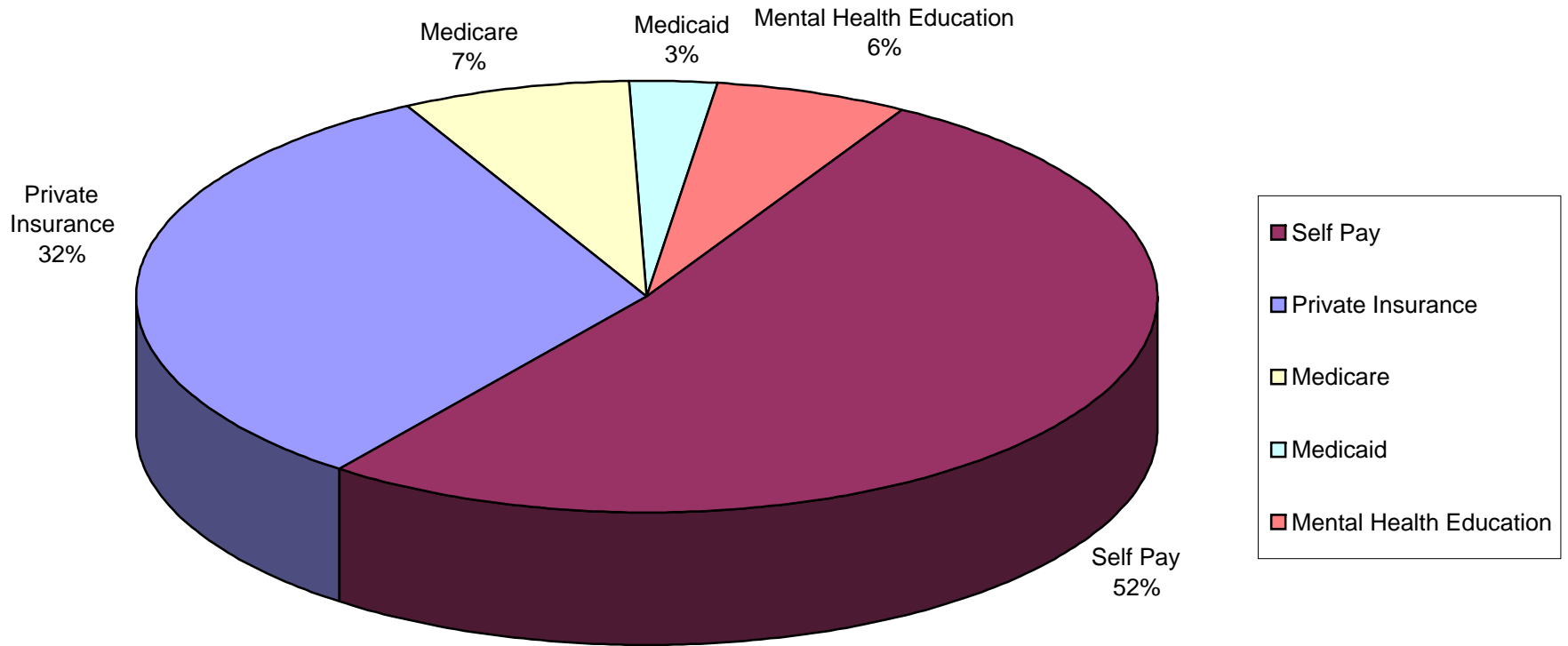
We continue to keep our management/general expenses low, allowing for the large majority of our expenses to be used for clinical services.

**The Josselyn Center
Sources of Income
FY2005**



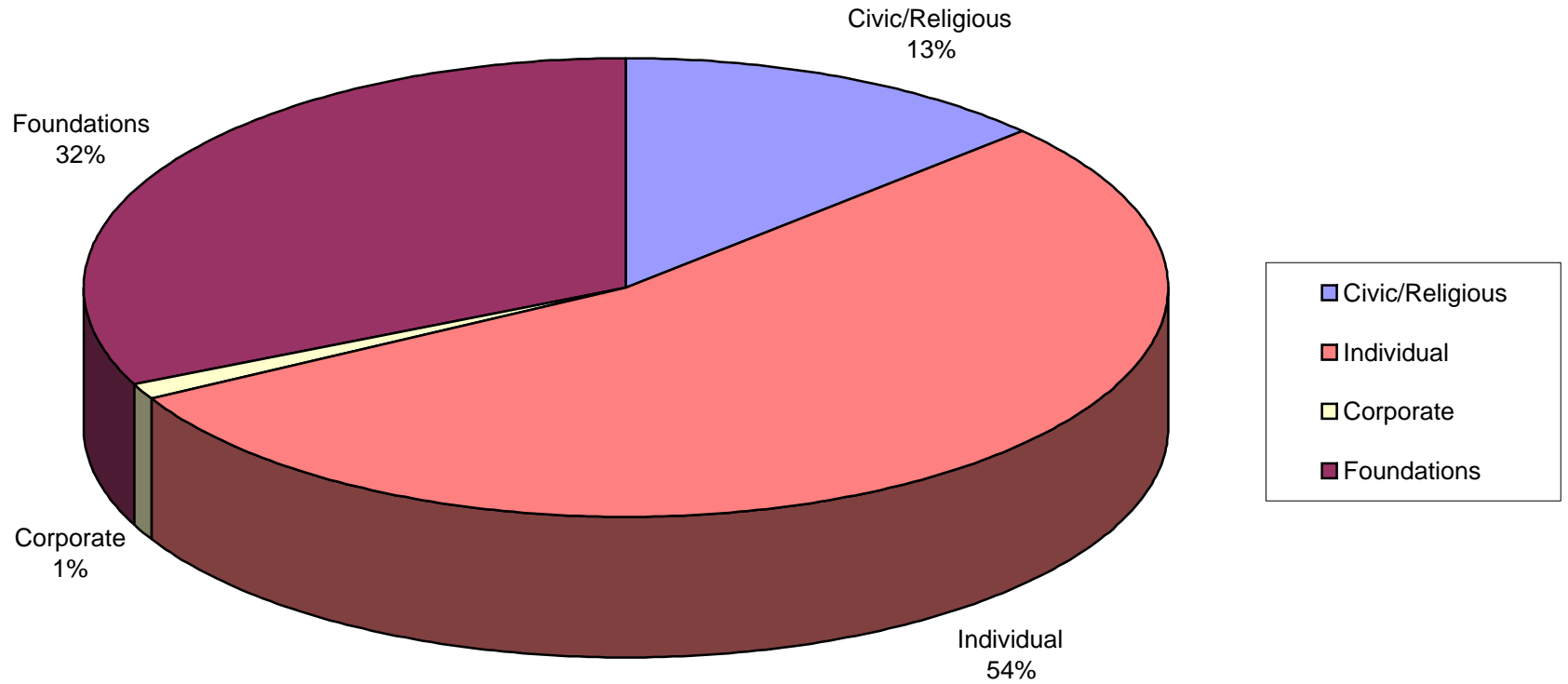
76% of our income comes from sources other than client & insurance fees.

The Josselyn Center
Sources of Client Fees
FY2005



We continue to maximize Medicare, Medicaid and Private Insurance revenue.

The Josselyn Center
Sources of Contributions
FY2005



We continue to be thankful for the generosity of our contributors in these challenging economic times.

The Josselyn Center Staff

PRESIDENT

Gary D. Smith, M.H.A

CLINICAL MANAGEMENT

Ira Emkin, L.C.S.W., Clinical Director
Fran McClain, L.C.P.C. Director of Clinical Services

BUSINESS/OPERATIONS

Kelly Schuler, Operations Director

EDUCATIONAL SERVICES

June Aimen, M.S., Director of Community Education

DEVELOPMENT

Michael Martinez, Director of Development

PSYCHIATRISTS

Susan Accardi, M.D.
Kathleen Baldwin, M.D.
Joyce Kocher, M.D.
Christel Lembke, M.D.
Susan Lin, M.D.
Mary Ellen Walsh, M.D.

PSYCHOLOGISTS

Debra Behrman, Ph.D.

SOCIAL WORKERS

Ruth Field, L.S.W.
Larry Greenberg, L.C.S.W.
Mark Kant, L.C.S.W.
Marilyn B. Omahen, L.C.S.W.
Monica Robinson, L.S.C.W.
Steve Vogelstein, L.C.S.W.

PSYCHOTHERAPISTS

Carol Cann, L.C.P.C.
Jillian Eichel, L.C.P.C.
Joan Schaller, L.C.P.C.

CASE MANAGERS

Lisa Crenshaw
Avital Peres

ADMINISTRATIVE/SUPPORT STAFF

Christopher Gannon
Merrilly Nicolazzi
Theresa Pyskoty
Rosella Spadacini
Kim Schurman
Harriett Snyder

STUDENTS

Lafe Bagley
Linda Gross
Katherine McCarthy
Jennifer Rose
Luda Smikum

HONORARY TRUSTEES

Mark M. Anderson
Mary Jane Bezark
Linda Blumberg
Stanley Bristol, Ph.D.
Georgia Carson
Gail W. Cutler
Richard L. Diemer
Gail C. Eder
Harold E. Foreman, Jr.
Mari Gimbel
Joan Groner
Burton W. Hales, Jr.
Frances Hall
Wilson A. Jaicks
William H. Jewett
Barbara Lannan
Richard D. Liebman
Patty McGrath
Nancy Meyer
Aimee W. Minkin
Robert J. Moran
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